

America's Small Business Resource

Looking to Expand Your SBA Lending?????

- 7(a) Loans
- 504 Loans
- Micro-Loans

Contact One of SBA's Finance Specialists!

Veronica Wallace, Lead Finance Specialist- (904) 443-1923

Rosalind Bryant, Loan Specialist- (904) 443-1906

Paul Thomas, Loan Specialist- (904) 443-1922

Pam Turner, Loan Specialist- (904) 443-1924

In-House Lender Training

June 14, 2005

8:30 am to 4:30 pm

Register on-line at www.sba.gov/fl/north



Congratulations to SBA's FY 2004 Top Lenders!!!!

The following Lenders were awarded at the University of North Florida SBDC's 13th Annual Small Business Week and Lender Awards Luncheon held on May 12, 2005

U. S. Small Business Administration North Florida District Office

FY 2004 Award Winners

<u><i>Category</i></u>	<u><i>Award</i></u>	<u><i>Recipient</i></u>
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Lenders – Highest Number of Loans

Over 200 Loans	Platinum	Bank of America
100 - 200 Loans	Gold	Capital One, FSB Innovative Bank
50 - 100 Loans	Silver	Banco Popular CIT
25 – 50 Loans	Bronze	Wachovia Bank First Coast Community Bank BankFirst

Certified Development Companies

Highest Number of Loans	Florida First Capital Finance Corporation
Top 1st Mortgage Lender	Zions First National Bank

North Florida Loan Reports

Top Ten 7(a) Lenders by Number of Loans Made for FY 2005 As of May 31, 2005

Lender	Number of Loans	Dollars
BANK OF AMERICA, NATIONAL ASSOCIATION	305	\$9,926,800.00
CAPITAL ONE, FEDERAL SAVINGS BANK	99	\$4,875,000.00
BANCO POPULAR NORTH AMERICA	80	\$21,480,200.00
INNOVATIVE BANK	47	\$295,000.00
CIT SMALL BUSINESS LENDING CORPORATION	38	\$19,048,700.00
WACHOVIA BANK, NATIONAL ASSOCIATION	37	\$14,605,900.00
BUSINESS LOAN CENTER, LLC	34	\$9,064,500.00
BANKFIRST	31	\$8,608,800.00
FIRST COAST COMMUNITY BANK	25	\$8,817,700.00
SUNTRUST BANK	21	\$876,700.00

504 Lenders by Number of Loans Made for FY 2005 As of May 31, 2005

Lender	Number of Loans	Dollars
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	68	\$29,064,000.0
FLORIDA BUSINESS DEVELOPMENT CORPORATION	44	\$19,078,000.0
JACKSONVILLE ECONOMIC DEVELOPMENT COMPANY, INC.	17	\$10,906,000.0
BUSINESS DEVELOPMENT CORPORATION OF NORTHEAST FLOR- GULF COAST BUSINESS FINANCE, INC.	11	\$10,019,000.0
	7	\$5,320,000.00
SOUTHWEST FLORIDA REGIONAL DEVELOPMENT CORPORATION	5	\$1,631,000.00
SOUTHERN DEVELOPMENT COUNCIL	1	\$747,000.00
Total:	153	\$76,765,000.0

North Florida District Office
Loan Activity by County for FY 2005
As of May 31, 2005

County	Number of Loans	Total Loan Amount
ALACHUA	38	\$7,286,400.00
BAKER	2	\$310,000.00
BAY	17	\$2,641,000.00
CITRUS	8	\$575,000.00
CLAY	28	\$1,759,700.00
COLUMBIA	3	\$115,000.00
DUVAL	192	\$43,777,900.00
ESCAMBIA	25	\$6,889,009.00
FLAGLER	15	\$2,003,000.00
FRANKLIN	1	\$328,000.00
GADSDEN	1	\$1,191,000.00
GILCHRIST	1	\$703,400.00
HERNANDO	16	\$2,067,200.00
JACKSON	4	\$307,000.00
JEFFERSON	1	\$204,000.00
LAKE	34	\$9,993,000.00
LEON	22	\$6,350,700.00
LEVY	5	\$1,082,100.00
MADISON	3	\$2,035,000.00
MARION	26	\$5,693,200.00
MIAMI/DADE	1	\$50,000.00
NASSAU	30	\$9,072,000.00
OKALOOSA	29	\$5,067,400.00
ORANGE	264	\$59,161,748.00
PUTNAM	8	\$3,086,100.00
SANTA ROSA	21	\$7,382,100.00
SEMINOLE	121	\$24,840,700.00
ST. JOHNS	48	\$14,700,100.00
SUMTER	8	\$613,200.00
SUWANNEE	1	\$354,000.00
UNION	1	\$600,000.00
VOLUSIA	85	\$20,972,800.00
WAKULLA	1	\$1,166,000.00
WALTON	7	\$1,732,000.00
Total:	1067	\$244,109,757.00